



EIPICO obtains an efficient, reliable
and flexible business operations
With SAP



Brief About the Customer

Customer: EIPICO

Products: Life sciences – Pharmaceutical

Website:

www.eipico.com.eg

SAP Solution:

SAP BOBJ

SAP FICO

SAP QM

SAP PP

SAP Warehouse Management

Challenges

- Eliminate more than 30 unsupported legacy systems (Oracle, Ms access ,etc.) and simplify software landscape.
- Drive operational excellence.
- Meet regulatory requirements (FDA, GMP).
- Prepare for aggressive growth and increasing business complexity.

Objectives

- Consolidate systems into a single ERP application.
- Streamline and improve key processes in supply chain, order management, finance and IT.
- Create a strong platform to support unlimited growth.

Benefits

- Improved productivity in production, quality management and purchasing.
- Improved performance measurement, to facilitate continuous improvement.
- Reduced risk through better audit ability.
- Improved decision-making process, data management and accuracy.
- Enables management to analyze business information and make strategic decision quickly.

Why ECS and SAP?

- Understanding of industry best practices.
- Support for regulatory compliance (FDA, GMP).
- Long-term, scalable platform.



Increased Production Efficiency



Better Inventory Control



Improved Performance in reporting and analytics

Customer Background

EIPICO is the largest local producer of pharmaceutical products in Egypt, it was established as a private investment company in 1980 and started production in 1985. EIPICO produces more than 300 products covering 23 therapeutic groups.

Challenges and Opportunities

EIPICO needed a deeper understanding of their customer base. They have struggled with their previous system as their data was not centralized in one place and it was scattered across SAP and non-SAP systems, and employees were facing difficulties in accessing accurate and detail-level data. IT staff needed to get involved in all report creation, and some employees had to wait up to 36 hours for the information they requested. They were also in deep need to simplify software landscape in order to be able to meet regulatory requirements (FDA, GMP) and drive operational excellence. After investigating several software providers in the market, after heavy survey in the market, EIPICO decided that SAP ERP and BusinessObjects software is the best choice for them, since SAP has industry specific best practice for Pharmaceutical industry and it supports regulatory compliance (FDA, GMP).

How ECS Helped?

ECS started the project preparation with the customer and the requirements were well identified and studied, the project team and the key users were chosen very carefully. The implementation was on-time and on-budget and took 6 months. The site went live in the busiest month of the year with no/minimal downtime.

Results

ECS was able to implement SAP ERP solution to consolidate systems into a single ERP application. In order to be ready for aggressive growth. EIPICO has experienced an improved productivity in production planning, quality management and purchasing. Also, ECS implemented SAP BusinessObjects which provided top management with the ability to analyze business information and make strategic decision quickly. Managers also gained values from SAP BusinessObjects by running daily crystal reports that provide them with access a real-time information. EIPICO now has unprecedented visibility into data, process effectiveness, and issues that need to be resolved. EIPICO has witnessed an improvement in performance measurement and decision making process.